

## Successful times for hard-working ANCA

The year 2006 will stand out as distinctly busy for ANCA. There have been few years in the past when the company has taken so many steps forward, an indication that hard work is beginning to be translated into success.

The Australian CNC grinder manufacturer's 2005-06 production at its Bayswater plant in Victoria, Australia, was the highest ever in a 12-month period and the company went on to deliver its 2,000th machine a few months later. Internationally, ANCA opened new branch offices in Brazil, Italy and Japan, and its first offshore manufacturing plant in Thailand.

Director and group general manager Linsey Siede says the activity is the effect of responding to customers' needs and a programme of expansion into new markets.

"It's critically important for ANCA that we understand how the global picture is changing for our customers' business, and by working closely and collaboratively with them we can be there to support them locally as they expand."

A 30 per cent growth rate has dictated changes to allow ANCA to reach even higher production levels. One such change was the investment of \$A4 million in new machinery to boost capacity at Bayswater, so that aggressive new production targets could be met.

To gain necessary floor space, ANCA relocated some operations



to a new plant in Rayong, Thailand. "We've chosen to invest in growing and expanding the highly technical, skilled operations in Australia,

at the same time producing some of the less technical assemblies overseas," explains Mr Siede. "Having our own operation, rather than out-sourcing, means we can maintain the same quality standards as we have here in Bayswater."

ANCA finished the year by winning three of the Governor of Victoria Export Awards: Exporter of the Year, Large Advanced Manufacturer; and Innovation Excellence. The company is now in line to win the prestigious Australian Exporter of the Year award.



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ANNUAL REPORT

## A machine for all reasons

ANCA people are very good listeners. When our customers tell us what they want, we listen. Then we go away and build a CNC grinder to match. Just look at this line-up.

- TX7+**: a tough production performer
- GX7**: a cost-effective sharpening machine
- RX7**: a compact manufacturing machine
- TapX**: the complete tap manufacturing solution
- PGX**: an efficient way of grinding quality punches
- SBG**: a specialist stick-blade grinder
- WGX**: a dedicated woodworking tool machine

**We've got the machine you need, no matter what the reason.**

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